



# Weekly Leader Board



## General Agencies

FOR THE WEEK ENDING

### Combined Health/Life

September 18, 2016

Diamond Producers (\$50,000 & Above)	Agency Name	Net Issue	Producer Count
Ahlbum, Jon	The Ahlbum Insurance Group, Inc.	\$107,717	40
<b>Platinum Producers (\$30,000 - \$50,000)</b>			
Lemar, Mike	Sunshine State Agency	\$40,382	16
Barta, Devin M.	Barta Insurance Agency	\$37,092	10
Hatton, Catherine E.	Long Island Insurance Solutions	\$33,614	29
<b>Gold Producers (\$10,000 - \$30,000)</b>			
Stevens, Ray	Stevens & Associates Insurance Agency, Inc.	\$29,433	5
Ahlbum, Tim	Health Coverage Solutions	\$25,056	6
Shackelford, Edward L.	The Assurance Group, Inc.	\$23,801	7
Ahlbum, Donna M.	The Ahlbum Insurance Group, Inc.	\$23,123	6
Rosati, Lisa	Rosati Insurance Agency	\$17,916	3
James M. Gray, Inc.		\$16,227	3
Senior Insurance Marketing, Inc.		\$16,227	3
Sheldon, Paul, CLU, ChFC	Paul Sheldon Insurance & Benefits Planning	\$15,732	1
Borosak, William J. Jr.	Secure Financial Group, LLC	\$15,720	4
Clark, John W.	Senior Solutions Insurance Agency	\$13,568	8
Graham, Christopher N., CLU	Graham Financial Group, Inc.	\$12,636	4
Schwartz, Scott J.	Insurance Protection Services	\$11,928	1
AmeriLife		\$11,795	24
Stevens, Mike	Farm & Ranch Healthcare, Inc.	\$10,326	3
<b>Silver Producers (\$5,000 - \$10,000)</b>			
Aronoff, Thomas H.	Aronoff Insurance Agency	\$9,600	1
Landis, Mark S.	Metro Insurance & Financial Services	\$9,548	3
Moraski, Matthew B.	Moraski Insurance Agency	\$7,763	1
Zum Tobel, Marc G.	Consolidated Insurance Group, Inc.	\$7,763	1
Ahmed, Nur N.	Ahmed Insurance Agency	\$7,536	1
Maisto, Stephen	Senior Health Solutions	\$7,488	3
Gelbwaks, Peter S.	Gelbwaks Executive Marketing Corp.	\$6,864	2
Weir, Maurice L.	Weir Insurance Agency	\$6,396	2
Bowes, Barbara N.	Bowes Insurance Agency	\$6,335	1
ERIN Marketing, Inc.		\$6,168	3
Concklin, Ron	Rosenberg-Concklin, Inc.	\$6,152	5
Finkelstein, Sara	Finkelstein Insurance Agency	\$6,120	1
Mednick, Scott E.	Professional Insurance Systems of Florida	\$6,070	6
Vickers, Jordan	Vickers Insurance Agency	\$5,856	2
Maisonet, Joseph	Maisonet Insurance Agency	\$5,732	4
Dworkin, Earl D.	Dworkin Insurance Agency	\$5,675	1
Sachs, Kerry	Secure Retirement Solutions, Inc.	\$5,651	3
Leo, Louis F.	Leo Insurance Agency	\$5,400	1
Iglesias, Rafael A.	Iglesias Insurance Agency	\$5,328	1
Valery, Albert L.	Valery Insurance Agency	\$5,328	2
Heller, Mark	Heller Insurance Agency	\$5,076	1



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#### Bronze Producers (\$2,500 - \$5,000)

Baacke, Brian W.	Baacke Insurance Agency	\$4,872	1
Lobdell, Deborah H.	Lobdell Insurance Agency	\$4,872	1
Long Island Health Plans, Inc.		\$4,332	4
Schuler, James F.	Consumer Group Services, Inc.	\$4,119	2
Catalano, Chase R.	Catalano Insurance Agency	\$3,768	1
DHP Insurance Brokerage, Inc.		\$3,768	1
Wiedersum, Bryan F.	Wiedersum Insurance Agency	\$3,720	1
Hoyek, Pete N.	Hoyek Insurance Agency	\$3,647	1
Wroblewski, Robert M.	SOS Insurance Group	\$3,647	2
Edwards, Jackson IV	Edwards Insurance Agency	\$3,624	2
Chacon, Cesar	The Insurance Hub	\$3,432	2
Bahlkow, Valerie J.	Bahlkow Insurance Agency	\$3,360	2
Green, Laurie A.	Green Insurance Agency	\$3,300	1
Patterson, Adam D.	Patterson Insurance Agency	\$3,276	1
Sakharoff, Richard D.	Security Benefits Group, Inc.	\$3,276	1
Sweeney, James A.	American Senior Benefits	\$3,276	1
Conlon, Stephen	Conlon Insurance Agency	\$3,168	1
American Eagle Consultants, Inc.		\$3,023	5
Agent Pipeline, Inc.		\$3,021	2
Puente, Efraim	Puente Insurance Agency	\$3,011	1
Puente, Efraim A.	Puente Insurance Agency	\$3,011	1
Lezneovich, Gregory A.	Lezneovich Insurance Agency	\$2,976	1
Washwick, Karl	The Washwick Agency, Inc.	\$2,962	1
Carran, John S.	Carran Insurance Agency	\$2,927	1
Rodriguez, Carmen A.	Landers-Stein & Associates	\$2,927	1
Premier Senior Marketing, Inc.		\$2,844	1
Schoeck, Edward D.	Schoeck Insurance Agency	\$2,844	1
Paules, Sherri	Paules Insurance Agency	\$2,772	1
Burster, Michael	Burster Insurance Agency	\$2,616	1
Ruben, Daniel	Ruben Insurance Agency	\$2,592	1



## Writing Agents

Combined Health/Life

FOR THE WEEK ENDING

September 18, 2016

### Diamond Producers (\$20,000 & Above)

### Platinum Producers (\$15,000 - \$20,000)

Sheldon, Paul, CLU, ChFC	\$15,732
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### Gold Producers (\$10,000 - \$15,000)

Mangini, Nicholas L.	\$12,624	Catron, Edward A.	\$10,596
Schwartz, Scott J.	\$11,928		

### Silver Producers (\$5,000 - \$10,000)

Ratliff, Dale III	\$9,653	Graham, Christopher C.	\$6,335
Aronoff, Thomas H.	\$9,600	Weiland, David	\$6,173
Stevens, Jason	\$8,951	Selinger, William S.	\$6,144
Brown, Christopher	\$8,856	Finkelstein, Sara	\$6,120
Ahlbum, Tim	\$8,772	Mankamy, Mary	\$5,952
Blake, Karla	\$8,628	Graham, Christopher N., CLU	\$5,784
Hilgendorf, Sydney M.	\$8,242	Gordon, Aaron	\$5,688
Daenzer, Christopher	\$7,763	Dworkin, Earl D.	\$5,675
Ahmed, Nur N.	\$7,536	Chard, Dani L.	\$5,580
Rosati, Lisa	\$7,164	Leo, Louis F.	\$5,400
Landis, Mark S.	\$6,684	Iglesias, Rafael A.	\$5,328
Ripoll, Glenn A.	\$6,624	Heller, Mark	\$5,076
Stevens, Ray	\$6,623	Vickers, Jordan	\$5,028

### Bronze Producers (\$2,500 - \$5,000)

Fuller, Bret A.	\$4,872	Mairano, Alexander E.	\$3,060
Simon, Julie	\$4,872	Skiff, William C.	\$3,011
Mangini, Rosemary	\$4,848	Ayala, Rebecca R.	\$2,976
Lowenstein, Dale R.	\$4,631	Gethers, Julie	\$2,976
Kirby, Joseph S.	\$4,512	Washwick, Karl	\$2,962
Schauermann, Joshua	\$4,392	Ross, Steven P.	\$2,952
Fernandez, Jimmy	\$3,768	Costanzo, Nicholas P.	\$2,927
Sekur, Stephen	\$3,768	Preuss, Diane J.	\$2,927
Wiedersum, Bryan F.	\$3,720	Rabinowitz, Arnold	\$2,927
Holdren, Charles E.	\$3,648	McGregor, Iyan L.	\$2,868
Giraldo, Mauricio A.	\$3,647	Cafone, Louis	\$2,844
Gregory, David P.	\$3,622	Chapman, Frederic W.	\$2,844
Boylan, Peter W.	\$3,569	Dewalt, Geri B.	\$2,844
Jennings, Christopher G.	\$3,568	Finberg, Robert W.	\$2,844
Feltingoff, Eleanor	\$3,564	Hall, James T.	\$2,844
Gumora, Helene	\$3,480	Malley, Jeffrey K.	\$2,844
Gilbert, Brian	\$3,360	Maragni, Martin P.	\$2,844
Green, Laurie A.	\$3,300	Mosteiro, Ramon E.	\$2,844
Sonzogni, Brett	\$3,300	Verrier, Scott R.	\$2,844
Gorden, Renee G.	\$3,276	Amicone, Rodney W.	\$2,784
Kasabov, David	\$3,276	Pisano-Penton, Kristine	\$2,772
Otero, Vilma I.	\$3,276	O'Hara, William J.	\$2,688
Sakharoff, Richard D.	\$3,276	Grimaldi, Ashley	\$2,676
Valovich, Stephen A.	\$3,276	Liedtke, Sabra K.	\$2,676
Hackmeier, Jeff D.	\$3,191	McKnight, Robert J.	\$2,676
Conlon, Stephen	\$3,168	Verma, Ajay	\$2,676
Pearson, Lisha	\$3,167	Biederman, Julie	\$2,628
Ahlbum, Jon	\$3,108	Weir, Maurice L.	\$2,628
Vallejo, Fernando J.	\$3,108	Bahlkow, Valerie	\$2,616
Kornbluh, Gary N.	\$3,096	Burster, Michael	\$2,616
Quigg, Thomas L.	\$3,083	Ruben, Daniel	\$2,592